

2023 FX Outlook: Top trades

16 November 2022



FX Strategy Team



Chris Turner Global Head of Markets and Regional Head of Research, UK & CEE chris.turner@ing.com



Francesco Pesole FX Strategist francesco.pesole@ing.com



Frantisek Taborsky EMEA FX & FI Strategist frantisek.taborsky@ing.com

Executive summary

We have published our <u>2023 FX Outlook: The dollar's high wire act</u> in tandem with this report. This 'top trades' report provides a brief summary of the main themes and introduces seven top FX trade ideas for 2023.

Having risen around 25% since the summer of 2021, the dollar has recently taken quite the tumble. For 2023 the question is whether this is the start of a new bear trend or will the factors that drove the dollar to those highs still have a say?

Given that the most liquid FX pair, EUR/USD, was such a large driver of global FX trends in 2022, we use a scenario approach to look at a range of EUR/USD outcomes in 2023 – derived from the expected volatility priced into the FX options market. The range of scenarios and end-2023 FX levels extend from 'Permacrisis', where EUR/USD could be trading at 0.80, to 'Safe and Sound', where EUR/USD could be closer to 1.20.

Key inputs to that scenario approach are factors like: (i) how aggressive the Fed will be; (ii) Ukraine, Europe and energy; (iii) China; and (iv) the overall risk environment. Given ING's house view of the Fed taking rates to 5.00% in early 2023, four quarters of recession in Germany amid higher energy prices, relatively weak Chinese growth and a still difficult equity environment, our baseline view favours softer EUR/USD levels.

But perhaps the strongest message to get across in our outlook is that FX markets in 2023 will see fewer trends and more volatility. We say this because conditions do not look to be in place for a clean dollar trend – no 'risk-on' dollar decline nor 'risk-off' dollar rally. And central banks tightening liquidity conditions through higher policy rates and shrinking balance sheets will only exacerbate the liquidity problems already present in financial markets. Volatility will stay high.

Softening global activity and trade volume growth at less than 2% are likely to limit the gains of pro-cyclical currencies in 2023. EUR/USD could be ending the year near 1.00. If the positive correlation between bonds and equity markets does break down next year, it will likely come through a bond market rally. Our forecast for US 10-year Treasury yields at 2.75% end year will argue for USD/JPY to be trading at 130 or lower.

EUR/USD will set the tone for European currencies in general. We favour the Swiss franc to outperform and sterling to underperform. Scandinavian currencies may continue to struggle with the high volatility environment. Further east, we see scope for the Hungarian forint to be re-assessed positively, while the overvalued Czech koruna and Romanian leu look more vulnerable as FX intervention slows.

In the commodity bloc, the uncertain outcome for China continues to place a question mark over the Australian and New Zealand dollars. We again prefer the Canadian dollar – although how the housing market correction plays out will be a risk. USD/CNY itself may struggle to sustain a move sub-7.00. And in a more mixed FX environment, expect local stories to win out – one of which may be Korean treasury debt being included in world government bond benchmarks – helping the won.

Our top trades for 2023

Buy USD/NOK straddle | Options | Target 1X premium

One of our strongest views in our 2023 FX outlook is that liquidity will become more scarce as core central banks tighten into a recession and that volatility will rise. Most exposed to this theme will be the Norwegian krone, which tends to get bounced around on poor liquidity and where USD/NOK trades on the highest volatility in the G10 space. This buy-and-hold, limited-loss strategy positions for further big moves in this pair over the next three months, even though the ultimate direction is far from clear.

Buy USD/NOK 3m delta-neutral straddle (expiry 15/2/23). Cost 6070 NOK pips, strikes 9.9057, priced off USD/NOK spot 9.96 and 3m vol at 15.4%. Expected return 100% of premium outlay. In practise, USD/NOK needs to trade to the 8.70 or 11.10 area.

Sell PLN/HUF | Spot | Target 80.0

Budapest will find an agreement with the European Commission in the coming weeks and EU money will start flowing again. We forecast a noticeable improvement in the Hungarian current account deficit and the lowest public deficit in the region next year. The NBH has come a long way and the HUF is more under control now. On the other hand, Warsaw is gearing up for an open confrontation with the EC, Poland will have by far the highest general government deficit in the CEE region for next year, and the NBP is trying in vain to end the hiking cycle, while the peak in inflation is still not in sight.

Sell PLN/HUF forward dated 31/3/2023. Entry level: Sell 50% of notional when spot at 87.00 and sell 50% of notional when spot at 88.00. Target 80.00 end March 2023. Stop loss if spot hits 90.12. Expected return c.9.4%. Trade is carry positive.

3

Sell CNH/KRW | Spot | Target 180

The turn in the risk environment has seen the high beta Korean won deliver some standout gains. CNH/KRW has fallen close to 8% from its highs. Given the very mixed external environment – at least at the start of 2023 – trade ideas will need to be backed by a strong local story. Here, the potential inclusion of Korean treasury bonds into the FTSE WGBI bond index is one such story – with a possible announcement in March 2023. We look to take advantage of a corrective rally in CNH/KRW to position for that move.

Sell CNH/KRW forward dated 31/3/2023. Entry level: sell 50% of notional when spot at 190.00 and sell 50% of notional when spot at 193.00. Target 180 end March 23. Stop loss if spot hits 195.30. Expected return 6%. Trade is carry neutral.

4

Sell GBP/CHF | Spot | Target 1.07

Sterling faces several challenges heading into 2023, not least fiscal consolidation into a recession. The exchange rate is going to have to play the shock-absorber as the new government makes running repairs. If we are reading the tea leaves correctly in Zurich, the SNB will want a stronger nominal Swiss franc to keep the real exchange rate stable. Short GBP/CHF also expresses our distrust of the recent risk rally.

Sell GBP/CHF forward dated 30/12/23. Entry level: Sell 50% of notional when spot at 1.1300 and sell 50% of notional when spot at 1.1500. Target 1.0700 end Dec 23. Stop loss if spot hits 1.1630. Expected return ~5.4%. Trade is carry negative.



Buy Knock-In EUR/USD put | Options | Target 4x premium

Having been the most crowded trade in recent buyside surveys, long dollar positions have suffered badly on the re-pricing of the risk environment – driven by softer US inflation data. This correction may have further to run, especially given the weight of positioning and expectations that US November CPI data, released on 13 December, could be soft too. But we find it unlikely that the Fed will want to pump more air into this risk rally at its 14 December FOMC meeting and EUR/USD could well be ending the year back near parity.

Buy Knock-In EUR put/USD call, expiry 30 Dec 22, strike 1.0300, barrier 1.0600. Premium cost 23 USD pips. Priced off spot 1.0370, implied vol 10.96%. Target 4X premium return or 92 USD pip profit. This is a limited loss strategy.



Sell BRL/MXN | Spot | Target 3.50

We have been fans of the Mexican peso for several years, as Banxico effectively chooses to minimise USD/MXN volatility as a policy choice. Continued relative stability in the peso is our call, while Brazil faces greater challenges in 2023 – both on President-elect Lula's welfare plans, but also Brazil's high debt/deficit position. We would decompose this outright trade into the liquid USD/BRL non-deliverable and USD/MXN deliverable forwards.

Sell BRL/MXN forward dated 31/3/2023. Sell 50% of notional when spot at 3.70. Sell 50% of notional when spot at 3.80. Target 3.50 by end March 23. Stop loss if spot hits 3.8325. Expected return ~6%. Trade is carry negative.



Buy CAD/SEK | Spot | Target 8.30

CAD and SEK have similar high betas to global risk sentiment, but different exposures to some key risk drivers. We expect gas prices to rise again in the year ahead, which is positive for the gas-exporting CAD and negative for SEK given its exposure to European sentiment. Incidentally, CAD can benefit from its links with the US economy, which should prove more resilient than the European one, and from a higher yield than SEK, which could play a role should risk stabilisation trigger a fresh search for carry.

Buy CAD/SEK forward dated 30/6/2023. Buy 50% of notional when spot at 7.84. Buy 50% of notional when spot at 7.80. Target 8.30 by end June 2023. Stop loss if spot hits 7.68. Expected return c.6.1%. Trade is carry positive.

Research Analyst Contacts

		Name	Title	Email
EMEA				
Macro	Global	Marieke Blom Carsten Brzeski	Global Head of Research and Chief Economist Global Head of Macro and Chief Economist, Eurozone, Germany, Austria	marieke.blom@ing.com carsten.brzeski@ing.de
	Eurozone	Peter Vanden Houte Philippe Ledent Bert Colijn Marcel Klok	Chief Economist, Belgium, Luxembourg, Eurozone Senior Economist, Belgium, Luxembourg Senior Economist, Eurozone Senior Economist, Netherlands	peter.vandenhoute@ing.com philippe.ledent@ing.com bert.colijn@ing.com marcel.klok@ing.com
		Paolo Pizzoli Joanna Konings James Smith Charlotte de Montpellier	Senior Economist, Italy, Greece Senior Economist Economist, Developed Markets Senior Economist, France, Switzerland	paolo.pizzoli@ing.com joanna.konings@ing.com james.smith@ing.com
		Inga Fechner Franziska Biehl	Senior Economist, France, Switzenana Senior Economist, Germany, Austria Economist, Germany, Austria	charlotte.de.montpellier@ing.com inga.fechner@ing.de franziska.marie.biehl@ing.de
	CEE	Péter Virovácz Valentin Tataru Dmitry Dolgin Muhammet Mercan Rafal Benecki	Senior Economist, Hungary Chief Economist, Romania Chief Economist, Russia and CIS Chief Economist, Turkey Chief Economist, Poland	peter.virovacz@ing.com valentin.tataru@ing.com dmitry.dolgin@ing.de muhammet.mercan@ing.com.tr rafal.benecki@ing.pl
		Piotr Poplawski Leszek Kasek Adam Antoniak	Senior Economist, Poland Senior Economist, Poland Senior Economist, Poland	piotr.poplawski@ing.pl leszek.kasek@ing.pl adam.antoniak@ing.pl
	Scenarios Trade	Maarten Leen Raoul Leering	Head of Global IFRS9 Macroeconomic Scenarios Head of International Trade Analysis	raoul.leering@ing.com
Sectors		Jeroen van den Broek Maureen Schuller	Global Head of Sector Research Head of Financials Sector Strategy	jeroen.van.den.broek@ing.com maureen.schuller@ing.com
		Suvi Platerink Kosonen Marina Le Blanc Marine Leleux	Senior Sector Strategist, Financials Sector Strategist, Financials Sector Strategist, Financials	suvi.platerink-kosonen@ing.com marina.le.blanc@ing.com marine.leleux@ing.com
		Nadège Tillier Jan Frederik Slijkerman	Head of Corporates Sector Strategy Senior Sector Strategist, TMT	nadege.tillier@ing.com jan.frederik.slijkerman@ing.com
		Alyssa Gammoudy Timothy Rahill Roelof-Jan van den Akker	Sector Strategist, Consumers Credit Strategist Head of Technical Analysis	alyssa.ouled.gammoudy@ing.com timothy.rahill@ing.com roelof-jan.van.den.akker@ing.com
		Egor Fedorov Oleksiy Soroka	Senior Emerging Markets Credit Analyst Senior High Yield Credit Strategist	egor.fedorov@ing.com oleksiy.soroka@ing.com
		James Wilson Ewa Manthey Diogo Vieira De Gouveia	Emerging Markets Sovereign Debt Strategist Commodities Strategist Sector Economist	james.wilson@ing.com ewa.manthey@ing.com diogo.duarte.vieira.de.gouveia@ing.com
Markets		Chris Turner	Global Head of Markets and Regional Head of Research, UK & CEE	chris.turner@ing.com
		Francesco Pesole Frantisek Taborsky Antoine Bouvet Benjamin Schroeder	FX Strategist EMEA FX&FI Strategist Senior Rates Strategist Senior Rates Strategist	francesco.pesole@ing.com frantisek.taborsky@ing.com antoine.bouvet@ing.com benjamin.schroder@ing.com
Americas				
Markets Sectors		Padhraic Garvey Coco Zhang	Regional Head of Research, Americas ESG Strategist, Americas	padhraic.garvey@ing.com coco.zhang@ing.com
Macro		James Knightley	Chief International Economist, Americas	james.knightley@ing.com
Asia-Paci	fic			
Macro		Rob Carnell Iris Pang Nicky Mapa Min Joo Kang	Regional Head of Research, Asia-Pacific Chief Economist, Greater China Senior Economist, Philippines Senior Economist, South Korea and Japan	robert.carnell@asia.ing.com iris.pang@asia.ing.com nicholas.mapa@asia.ing.com min.joo.kang@asia.ing.com
Sectors		Warren Patterson	Head of Commodities Strategy	warren.patterson@asia.ing.com

Disclosures Appendix

ANALYST CERTIFICATION

The analyst(s) who prepared this report hereby certifies that the views expressed in this report accurately reflect his/her personal views about the subject securities or issuers and no part of his/her compensation was, is, or will be directly or indirectly related to the inclusion of specific recommendations or views in this report.

IMPORTANT DISCLOSURES

Company disclosures are available from the disclosures page on our website at https://research.ing.com.

The *remuneration of research analysts* is not tied to specific investment banking transactions performed by ING Group although it is based in part on overall revenues, to which investment banking contribute.

Securities prices: Prices are taken as of the previous day's close on the home market unless otherwise stated.

Conflicts of interest policy. ING manages conflicts of interest arising as a result of the preparation and publication of research through its use of internal databases, notifications by the relevant employees and Chinese walls as monitored by ING Compliance. For further details see our research policies page at https://research.ing.com.

Research analyst(s): The research analyst(s) for this report may not be registered/qualified as a research analyst with the NYSE and/or NASD. The research analyst(s) for this report may not be an associated person of ING Financial Markets LLC and therefore may not be subject to Rule 2241 and Rule 2242 restrictions on communications with a subject company, public appearances and trading securities held by the research analyst's account.

FOREIGN AFFILIATES DISCLOSURES

Each ING legal entity which produces research is a subsidiary, branch or affiliate of ING Bank N.V. See back page for the addresses and primary securities regulator for each of these entities.

AMSTERDAM Tel: 31 20 563 8955	BRUSSELS Tel: 32 2 547 2111	LONDON Tel: 44 20 7767 1000	NEW YORK Tel: 16464246000	SINGAPORE Tel: 65 6535 3688
Bratislava	Frankfurt	Madrid	Paris	Sofia
Tel: 421 2 5934 6111	Tel: 49 69 27222 62400	Tel: 34 91 789 8880	Tel: 33 1 56 39 32 84	Tel: 359 2 917 6400
Bucharest	Geneva	Manila	Prague	Taipei
Tel: 40 21 222 1600	Tel: 41 22 592 3079	Tel: 63 2 479 8888	Tel: 420 257 474 111	Tel: 886 2 8729 7600
Budapest	Hong Kong	Mexico City	Sao Paulo	Токуо
Tel: 36 1 235 8800	Tel: 852 2848 8488	Tel: 52 55 5258 2000	Tel: 55 11 4504 6000	Tel: 81 3 3217 0301
Buenos Aires	Istanbul	Milan	Seoul	Warsaw
Tel: 54 11 4310 4700	Tel: 90 212 335 1000	Tel: 39 02 89629 3610	Tel: 82 2 317 1800	Tel: 48 22 820 4696
Dublin	Kiev	Moscow	Shanghai	
Tel: 353 1 638 4000	Tel: 380 44 230 3030	Tel: 7 495 755 5400	Tel: 86 21 2020 2000	

Research offices: legal entity/address/primary securities regulator

Amsterdam ING Bank NV. Biilmerdreef 106. Amsterdam. 1102 CT. Netherlands. Netherlands Authoritu for the Financial Markets ING Belgium SA/NV, Avenue Marnix 24, Brussels, Belgium, B-1000. Financial Services and Market Authority (FSMA) Brussels Bucharest ING Bank NV Amsterdam - Bucharest Branch, Expo Business Park, 54A Aviator Popisteanu str., building no. 3, 012095, Bucharest 1, Romania, Romania. Financial Supervisory Authority, Romanian National Bank ING Bank NV Hungary Branch, Dozsa Gyorgy ut 84\B, H - 1068 Budapest, Hungary. National Bank of Hungary Budapest ING-DiBa AG, Theodor-Heuss-Allee 2, 60486 Frankfurt, Germany. Bundesanstalt für Finanzdienstleistungsaufsicht (BaFin) Frankfurt ING Bank NV, Hong Kong Branch, 8/F, Three Pacific Place, 1 Queens' Road East, Hong Kong, Hong Kong Securities and Futures Commission Hong Kong ING Bank AS, ING Bank Headquarters, Resitpasa Mahallesi Eski Buyukdere Cad. No.8, 34467 Sariyer, Istanbul, Turkey. Capital Markets Board Istanbul ING Bank NV London Branch. 8-10 Mooraate. London EC2R 6DA. United Kinadom. Financial Conduct Authoritu London ING Bank NV Manila Branch, 20/F Tower One, Ayala Triangle, Ayala Avenue, 1226 Makati City, Philippines. Philippine Securities and Exchange Manila Commission ING Bank NV Milano, 250, Viale Fulvio Testi, 20126, Milano, Italy. Commissione Nazionale per le Società e la Borsa Milan ING Financial Markets LLC, 1133 Avenue of the Americas, New York, NY 10036, United States. Securities and Exchange Commission New York Prague ING Bank NV, Praque Branch, Českomoravská 2420/15, Praque 9, Czech Republic. Czech National Bank ING Bank NV Seoul Branch, 11th Floor, Seoul Finance Center, 136 Sejong-Daero, Jung-Gu, Seoul, 04520 Korea. Financial Services Commission Seoul (FSC) and/or Financial Supervisory Service (FSS) ING Bank NV Singapore Branch, 1 Wallich Street, 12-01 Guoco Tower, Singapore 078881. Monetary Authority of Singapore Singapore ING Bank Slaski SA, 34, ul. Sokolska, Katowice, 40-086, Poland. Polish Financial Supervision Authority Warsaw

Disclaimer

This report has been prepared on behalf of ING (being for this purpose the Wholesale Banking business of ING Bank N.V. and certain of its subsidiary companies) solely for information purposes. ING forms part of ING Group (being for this purpose ING Groep N.V. and its subsidiary and affiliated companies). The information in this report is not investment, legal or tax advice or an offer or solicitation for the purchase or sale of any financial instrument. While reasonable care has been taken to ensure that the information contained herein is not untrue or misleading at the time of publication, ING makes no representation that it is accurate or complete. The information contained herein is subject to change without notice. ING may have issued, and may in the future issue, other communications that are inconsistent with, and reach different conclusions from, the information presented in this report. ING Group and any of its officers, employees, related and discretionary accounts may, to the extent not disclosed above and to the extent permitted by law, have long or short positions or may otherwise have an interest in any transactions or investments (including derivatives) referred to in this report. In addition, ING Group may provide banking, insurance or asset management services for, or solicit such business from, any company referred to in this report. Neither ING Group nor any of its officers or employees accepts any liability for any direct or consequential loss arising from any use of this report or its contents. Copyright and database rights protection exists in this report and it may not be reproduced, distributed or published by any person for any purpose without the prior express consent of ING. All rights are reserved. This report may provide the addresses of, or contain hyperlinks to, websites. Except to the extent to which the report refers to website material of ING, ING has not reviewed any such site and takes no responsibility for the content contained therein. Such address or hyperlink (including addresses or hyperlinks to ING's own website material) is provided solely for your convenience and information and the content of any such website does not in any way form part of this document. Accessing such website or following such link through this report or ING's website shall be at your own risk. Any investments referred to herein may involve significant risk, are not necessarily available in all jurisdictions, may be illiquid and may not be suitable for all investors. The value of, or income from, any investments referred to herein may fluctuate and/or be affected by changes in exchange rates. Past performance is not indicative of future results. ING will not treat recipients of this report as its customers by virtue of their receiving this report. Investors should make their own investigations and investment decisions without relying on this report. Only investors with sufficient knowledge and experience in financial matters to evaluate the merits and risks should consider an investment in any company or market discussed herein and other persons should not take any action on the basis of this report. Clients should contact analysts at, and execute transactions through, an ING entity in their home jurisdiction unless governing law permits otherwise. ING is authorised by the Dutch Central Bank and supervised by the European Central Bank (ECB), the Dutch Central Bank (DNB) and the Dutch Authority for the Financial Markets (AFM). ING Bank N.V. is incorporated in the Netherlands (Trade Register no. 33031431 Amsterdam). The wording in this report is concluded on publication date as mentioned in this report. Additional information is available on request. For more information about ING Group, please visit http://www.ing.com.

Country-specific disclosures: EEA: This report is distributed in the EEA by ING Bank N.V. and constitutes "investment research" for the purposes of the Markets in Financial Instruments Directive (MiFID II) and as such contains an objective or independent explanation of the matters contained herein. Any recommendations contained in this report must not be relied on as investment advice based on the recipient's personal circumstances. If further clarification is required on words or phrases used in this report, the recipient is recommended to seek independent legal or financial advice. Hong Kong: This report is distributed in Hong Kong by ING Bank N.V. Hong Kong Branch which is licensed by the Securities and Futures Commission of Hong Kong under the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) ("SFO"). This document does not constitute a solicitation or an offer of securities or an invitation to the public within the meaning of the SFO. This report is to be circulated only to "professional investors" as defined in the SFO. Italy: This report is issued in Italy only to persons described in Article No. 58 of Consob Regulation No. 16190. Singapore: This document is provided in Singapore by or through ING Bank N.V., Singapore Branch and is provided only to accredited investors, expert investors and institutional investors, as defined in Section 4A of the Securities and Futures Act, Cap. 289. If you are an accredited investor or expert investor, please be informed that in ING's dealings with you, ING is relying on the following exemptions to the Financial Advisers Act, Cap. 110 ("FAA"): (1) the exemption in Regulation 33 of the Financial Advisers Regulations ("FAR"), which exempts ING from complying with Section 25 of the FAA on disclosure of product information to clients; (2) the exemption set out in Regulation 34 of the FAR, which exempts ING from complying with Section 27 of the FAA on recommendations; and (3) the exemption set out in Regulation 35 of the FAR, which exempts ING from complying with Section 36 of the FAA on disclosure of certain interests in securities. United Kingdom: This report is issued in the United Kingdom by ING Bank N.V., London Branch only to persons described in Articles 19, 47 and 49 of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 and is not intended to be distributed, directly or indirectly, to any other class of persons (including private investors). ING Bank N.V., London Branch is authorised by the Prudential Regulation Authority and is subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. United States: Any person wishing to discuss this report or effect transactions in any security discussed herein should contact ING Financial Markets LLC, which is a member of the NYSE, FINRA and SIPC and part of ING, and which has accepted responsibility for the distribution of this report in the United States under applicable requirements. This report is to be circulated only to institutional investors. The distribution of this report in other jurisdictions may be restricted by law or regulation and persons into whose possession this document comes should inform themselves about, and observe, any such restrictions.